



## NEWS RELEASE

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### **Northland Systems teams with Digitiliti to provide DigiLIBE information management for virtualized environments**

ST. PAUL, Minn., May 24, 2010 – [Digitiliti, Inc.](http://www.digitiliti.com) (OTC: DIGI), the leader in Operational Business Intelligence for small to mid-sized enterprises, today announced Northland Systems, a global provider of innovative data center and network products and solutions, will be offering Digitiliti's [DigiLIBE™](http://www.digitiliti.com) Virtual Corporate Library, a comprehensive solution for managing, controlling and accessing unstructured data, to their worldwide customers.

Northland offers expertise in planning, implementing and managing IT infrastructure initiatives, including server, desktop and storage virtualization. DigiLIBE expands their capabilities to further help eliminate complexities, drive operational efficiencies, and reduce costs associated with managing information and storage.

John Conlin, VP Sales at Northland Systems, said, "A comprehensive solution like DigiLIBE helps customers with virtualized environments get the most benefit from their IT investments because it reduces the number of disparate IT products needed, and the associated complexity and costs. Growing organizations face an enormous task of doing more with less, and DigiLIBE is an excellent option for runaway office files, email, images, primary, secondary, offsite, and active archives."

"Northland Systems is an ideal partner for Digitiliti because they are uniquely capable of spreading our message to virtualization users," said Roy Bauer, CEO and president of Digitiliti. "By providing a single architecture to address compliance, data protection, archiving and more, we are able to support the most pressing needs related to security, storage and accessibility of data."

A groundbreaking solution that solves fundamental information management problems, DigiLIBE is a simple, integrated Virtual Corporate Library (VCL) system with policy-based applications to protect, control and secure data from its point of origin to final disposition. Its unlimited product roadmap and easy vertical customization makes it a channel-friendly product for IT solution providers that sell and install hardware, software or services.

### **About Northland Systems**

Since 1997, Northland Systems has been providing business efficient infrastructure solutions and services to drive bottom line budget savings with improved performance, availability and productivity. Northland's sales and engineering teams work together with their customers to customize solutions to meet business goals. Northland strives to be the trusted advisor to their customers when it comes to their IT infrastructure environment. Northland's expertise includes virtualization, consolidation, P2V migration, backup/recovery, business continuance, WAN optimization and Cloud Computing. Northland Systems is based in Plymouth, Minnesota and has field office locations in Sioux Falls, South Dakota, Madison, Wisconsin and Singapore. To learn more about Northland Systems, please visit [www.northlandsystems.com](http://www.northlandsystems.com).

### **About Digitiliti, Inc.**

Digitiliti, based in St. Paul, Minnesota, is a pioneer and technology leader in the information management business. Digitiliti's fast growth results from its focus on providing SMB/SME companies with enterprise class features and services that are easy to use. Digitiliti services include DigiBAK, a comprehensive off-site data protection solution, and DigiLIBE, a complete information management solution to mine the knowledge in unstructured content. Digitiliti markets and sells and solutions solely through its worldwide network of channel partners. For more information please visit <http://digitiliti.com>.

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